



APPARATUS PROPOSAL

February 9, 2024

Bulldog Fire Apparatus hereby proposes to furnish to the Newcastle Fire Department, subject to Newcastle Fire Department's acceptance of Bulldog's proposal and the proper execution of the appropriate contract, the following KME Apparatus and equipment to be built in accordance with the attached specifications, whether purchase is made via Bulldog contract or customer purchase order.

Quantity: One (1) KME 1000-gal Pumper with Hale 1500 gpm pump on International Chassis
For the sum of **Six Hundred Fifty-Six Thousand Dollars.**

(Plus, applicable taxes if any)

TOTAL: \$656,000.00

Delivery is to be made subject to all clauses of the attached contract, within approximately 25 months from receipt of order. Company will not be liable for any delay, failure to make delivery, or other default due to strikes or labor unrest, war, riot, federal, state or local government action, fire, flood or other disaster or acts of God, accidents, breakdown of machinery, lack of or inability to obtain materials, parts or supplies, or any other causes or circumstances beyond the reasonable control of Company which prevent or hinder Company's manufacture and/or delivery of the Apparatus. The Bidder's right to withdraw this proposal, if not accepted, within thirty (30) days from the above date is hereby acknowledged.

Respectfully submitted by,

Russell Smith
Sales Representative

Bulldog Fire Apparatus Inc.
17 Winter St
Woodville, MA 01784
(508) 435-4200



**Bulldog Fire Apparatus
Proposal for Newcastle Fire Department
One (1) KME Pumper**

Commercial Cab Pre-Payment Options

1. **100% Pre- Pay:** If the sum of \$632,438.00 is remitted within ten (10) business days of contract signing Bulldog Fire Apparatus will consider the apparatus paid in full and a zero-balance due upon delivery. (See engine clause)
2. **90% Pre- Pay:** If the sum of \$590,400.00 is remitted within ten (10) business days of contract signing you may deduct \$21,205.00 from the proposed price.
3. **75% Pre- Pay:** If the sum of \$492,000.00 is remitted within ten (10) business days of contract signing you may deduct \$17,671.00 from the proposed price.
4. **50% Pre- Pay:** If the sum of \$328,000.00 is remitted within ten (10) business days of contract signing you may deduct \$11,781.00 from the proposed price.

Custom Cab Pre-Payment Options

1. **100% Pre- Pay:** If the sum of \$824,626.00 is remitted within ten (10) business days of contract signing Bulldog Fire Apparatus will consider the apparatus paid in full and a zero-balance due upon delivery. (See engine clause)
2. **90% Pre- Pay:** If the sum of \$769,813.00 is remitted within ten (10) business days of contract signing you may deduct \$27,650.00 from the proposed price.
3. **75% Pre- Pay:** If the sum of \$641,511.00 is remitted within ten (10) business days of contract signing you may deduct \$23,041.00 from the proposed price.
4. **50% Pre- Pay:** If the sum of \$427,674.00 is remitted within ten (10) business days of contract signing you may deduct \$15,361.00 from the proposed price.



**Bulldog Fire Apparatus
Proposal for The Newcastle Fire Department
One (1) KME Pumper**

Options:

Panther Custom Cab adds \$199,348.00

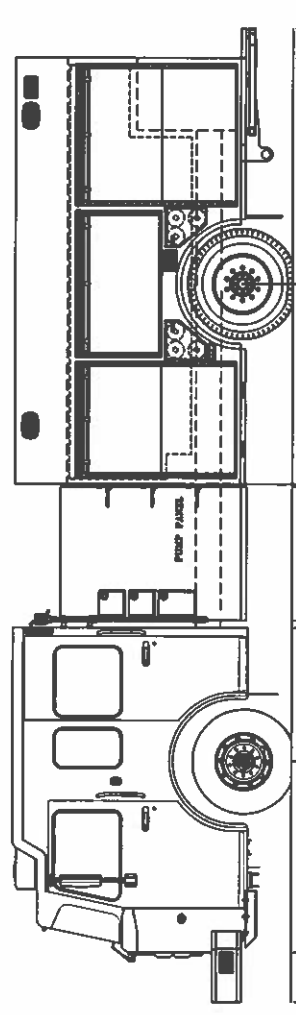
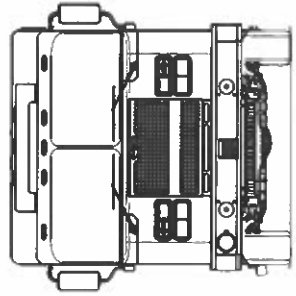
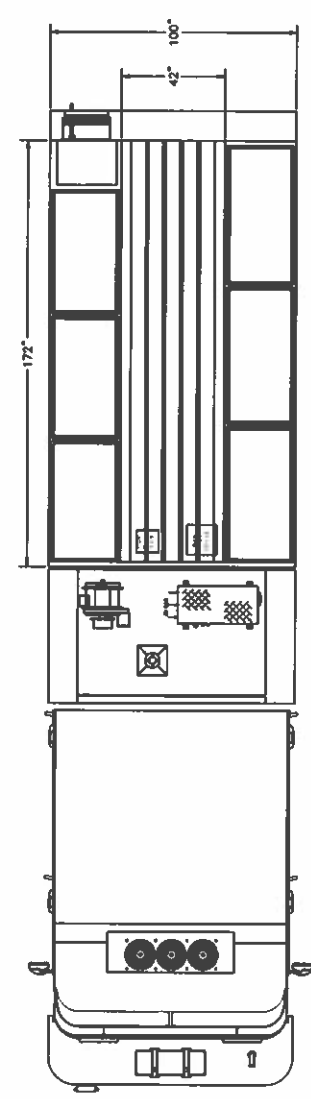
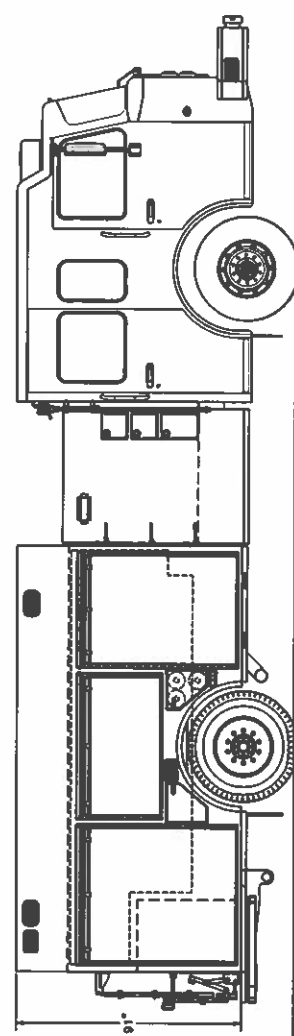
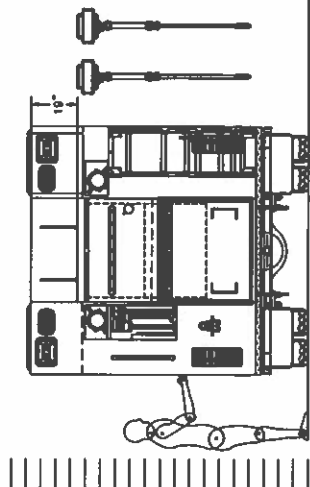
Total: \$855,348.00

**Removal of Harrison 8KW Generator Subtracts \$21,153.00
(Included in Truck Bid)**

Commercial Cab Total: \$634,847.00

Custom Cab Total: \$834,195.00

10'
9'-6"
9'
7'-6"
7'
6'-6"
6'
5'-6"
5'
4'-6"
4'
3'-6"
3'
2'-6"
2'
1'-6"
1'
0'



CAB: 94"W PANTHER MFD 10" RR ALUM
ENGINE & TRANS:
AXLES:
PUMP: HALE QMAX-150 1500 GPM
WATER TANK: 1000 GALLONS POLY W/25 GALLONS FOAM
BODY TYPE: 172" LONG 3/16" 12 GAUGE STAINLESS STEEL
FOAM SYSTEM: FOAMPRO 2001

THIS DRAWING IS A GENERAL
CONCEPTUAL AND MAY NOT
CONSTITUTE A CONTRACT. ALL
CONTRACT SPECIFICATIONS SHALL
CONTROL OVER THIS DRAWING.

CUSTOMER APPROVAL:
NAME:
TITLE:
DATE:

SYN DATE REVIEW DESCRIPTION APP'D
SALES ENGINEER : TBD

INDICATE THE APPROXIMATE A MAY VARY DUE TO BULK ADJUSTMENTS
SCALE THIS DRAWING BY MEASUREMENT DATE: 1/26/2024
REVISED BY APPROVED BY
PRELIMINARY KME PROPOSAL
NEWCASTLE, ME
QUOTE # 8790-5

